

Program Outline: Marketing Through Social Media

Brief Program Description

This course will provide students with the essential principles, methods and skills of being a Marketer using Social Media tools. Particular attention will be given to the creation of a website with various Social Media tools for the management of user content.

Career Occupation* (if applicable)

N/A

Admission Requirements

Domestic Students:

• Completion of Grade 10 or equivalent or mature student status 18 years or older.

International Students:

- Completion of high school or equivalent or mature student status 18 years or older.
- English language proficiency established by one of the following: TOEFL (IBT) 64, IELTS 5, pass VGC admission test with minimum score of 70%, achieve VGC's level 5 ESL program, and/or complete VGC's admission interview.

Learning Objectives

Upon completion of this program the successful student will have reliably demonstrated the ability to:

- Summarize the essential core components of a typical business plan.
- Build a website with specific content. Instructor will provide a list of acceptable content.
- Build a Social Media policy that will be implemented on the website.
- Select, describe and demonstrate Social Media tools.
- Demonstrate basic strategic planning for marketing a website.
- Describe traditional marketing concepts.
- Describe marketing concepts for websites and the use of Social Media tools.
- Describe social media user preferences.
- Explain operational processes for managing the social media content.
- Integrate Facebook[™], Twitter[™], Instagram[™], LinkedIn[™] and YouTube[™] to their website.
- Demonstrate a completed website with marketing oriented social media tools in a final presentation.

Method(s) of Evaluation

Daily Presentation: 4 x 5% 20%



Program Outline: Marketing Through Social Media

	Participation: 10 x 2% Final Presentation: 1 x 40% Attendance: 1 x 20% TOTAL	20% 40% 20% 100%
Completion Requirements	Students must attend 80% of the course and have 70% on all assignments/projects to pass the course	
Program Duration	37 hours, 2 weeks	
Homework Hours	15 hours	
Delivery Method(s)	Indicate how the program is delivered In-class instruction Distance education Combined delivery (both in-class and distance)	
Required course materials	Numerous handouts at the discretion of the instructor and digital distribution of the lecture notes and slides.	

Program Organization

Titles of the subjects in this program in the order they are provided and the hours of instruction allotted to each.

Title of Course/Work Experience Component *	# of Hours*
Understanding the risks, threats, and opportunities in social media	7
Social Media Psychology: Understanding the User	7
Social Media Platforms and their use in Business	7
Developing and Applying a Social Media Marketing Strategy	13
Presenting and Critiquing a Social Media Strategy	3
Total Hours	37