

Program Outline: Marketing Through Social Media

Brief Program Description

This course will provide students with the essential principles, methods and skills of being a Marketer using Social Media tools. Particular attention will be given to the creation of a website with various Social Media tools for the management of user content.

Career Occupation* (if applicable)

N/A

Admission Requirements

Domestic Students:

- Complete high school.
- Pass an admissions interview.

International Students:

- Complete high school or be a mature student of 18 years and older.
- Reach an IELTS 5.5 (academic) or TOEFL 70 or equivalent or achieve a VGC Level 6 Upper Intermediate or pass the VGC placement test.
- Pass an admissions interview

Learning Objectives*

Upon completion of this program the successful student will have reliably demonstrated the ability to:

- Summarize the essential core components of a typical business plan.
- Build a website with specific content. Instructor will provide a list of acceptable content.
- Build a Social Media policy that will be implemented on the website.
- Select, describe and demonstrate Social Media tools.
- Demonstrate basic strategic planning for marketing a website.
- Describe traditional marketing concepts.
- Describe marketing concepts for websites and the use of Social Media tools.
- Describe social media user preferences.
- Explain operational processes for managing the social media content.
- Integrate Facebook™, Twitter™, Instagram™,
 LinkedIn™ and YouTube™ to their website.
- Demonstrate a completed website with marketing oriented social media tools in a final presentation.



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| Method(s) of Evaluation* | Daily Presentation: 4 x 5% Participation: 10 x 2% Final Presentation: 1 x 40% Attendance: 1 x 20% Total: | 20% 20% 40% 20% 100% |
|---------------------------|--|---|
| Completion Requirements* | Students must attend 80% of the course and have 70% on all assignments/projects to pass the course. | |
| Program Duration | 37 hours, 2 weeks | |
| Homework Hours | 15 hours | |
| Delivery Method(s) | Indicate how the program is delivered In-class instruction Distance education Combined delivery (both in-class and distance) | |
| Required course materials | Numerous handouts at the discretion of the instructor and digital distribution of the lecture notes and slides. | |
| | Equipment: This is optional, but St have a Laptop or Notebook, Micro WiFi and Internet ready. | • |

Program Organization*

| Title of Course/Work Experience Component * | # of Hours* |
|---|-------------|
| Understanding the risks, threats, and opportunities in social media | 7 |
| Social Media Psychology: Understanding the User | 7 |
| Social Media Platforms and their use in Business | 7 |
| Developing and Applying a Social Media Marketing Strategy | 13 |
| Presenting and Critiquing a Social Media Strategy | 3 |
| | |
| Total Hours | 37 |